CCA Consultants



Nia Haydel, Ph.D.

Director of the Academic Center for Excellence, Thompson/Cook Honors

Program and Assistant Professor of Urban Studies and Public Policy haydel.nia@gmail.com



Joséluis Santos, Ph.D.

President & Founder

JLS Strategies Group, LLC

jlsstrategies@gmail.com

2017 COMPLETE COLLEGE AMERICA ANNUAL CONVENING



NOVEMBER 29 - DECEMBER 1 | NEW ORLEANS, LOUISIANA

MSI Pre-Convening Launching & Tracking 15 to Finish

COMPLETE COLLEGE AMERICA

@CompleteCollege

#CCAMomentum

#CCADream17



COMPLETE COLLEGE AMERICA

Launching 15 To Finish at Minority-Serving Institutions

Dhanfu E. Elston, Ph.D. (dah-nee-foo)

Vice President



- @CompleteCollege
- @DrElston

#15ToFinish



GAME CHANGER

15 To Finish







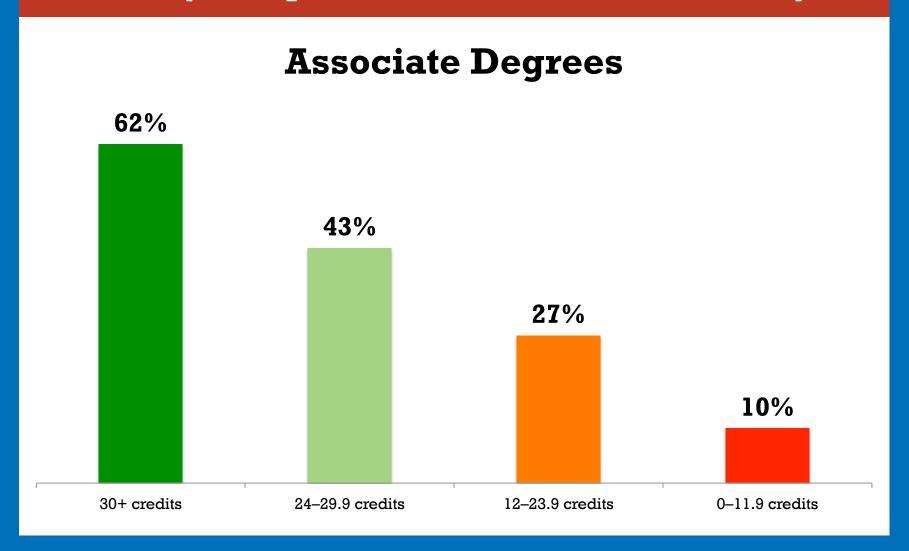


Finish

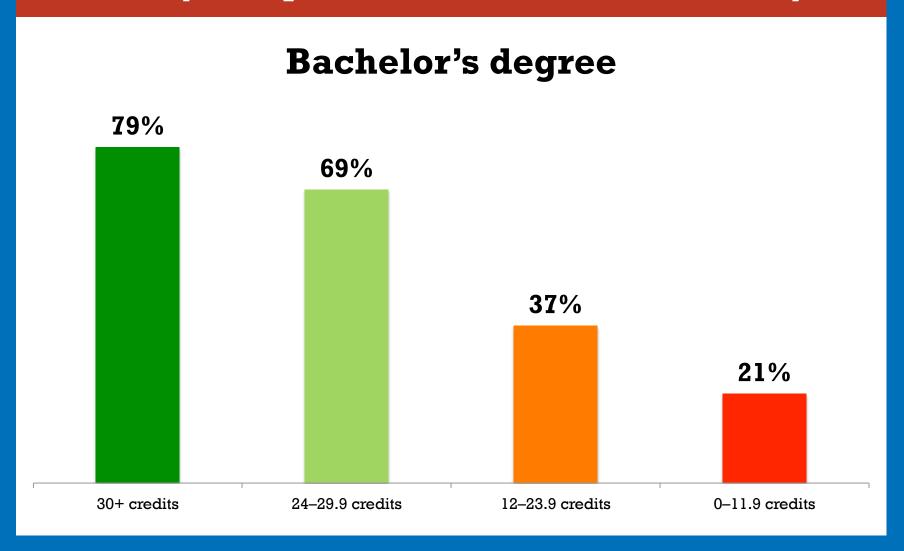




The Power of 15 Credits: More students graduate when they complete 30+ credits in their first year.

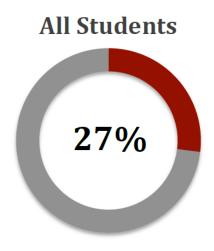


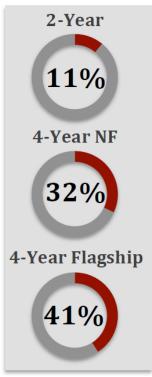
The Power of 15 Credits: More students graduate when they complete 30+ credits in their first year.

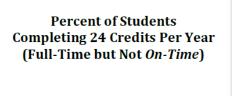


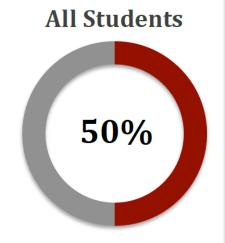
Half of American college students need just one more course per semester to be on track for on-time graduation.

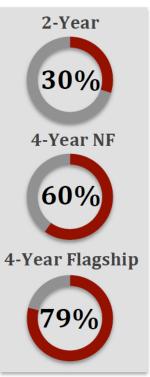
Percent of Students Completing 30 Credits Per Year (On-Time Students)



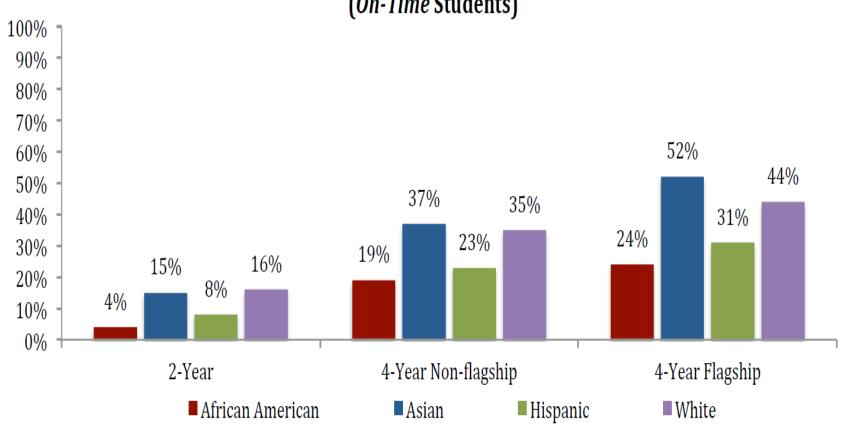




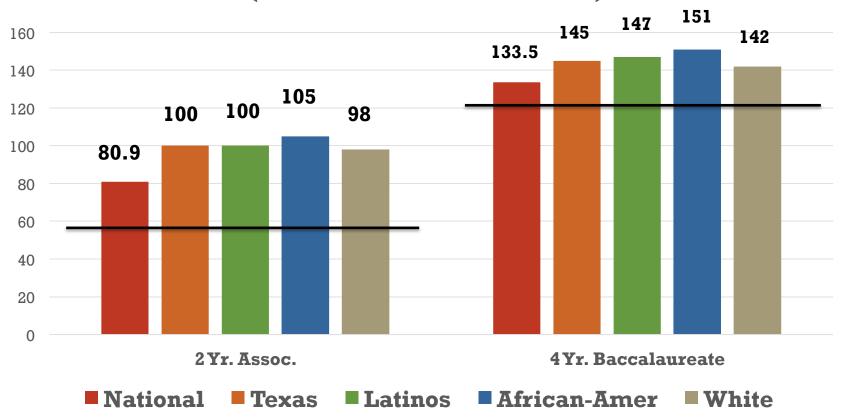




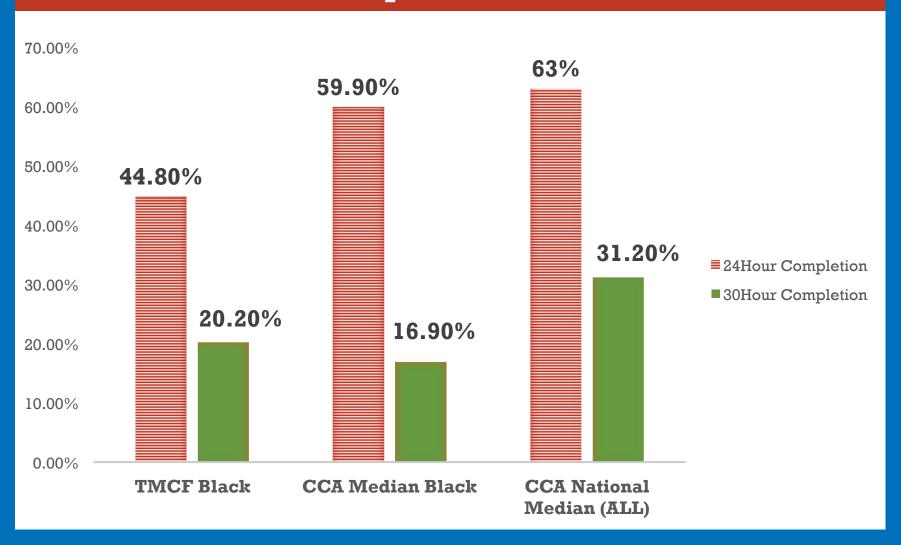




Excess Credits: Texas (Full-time Students)



Credit Completion (first-time, full-time) *** Limited Sample of Public HBCUs ***

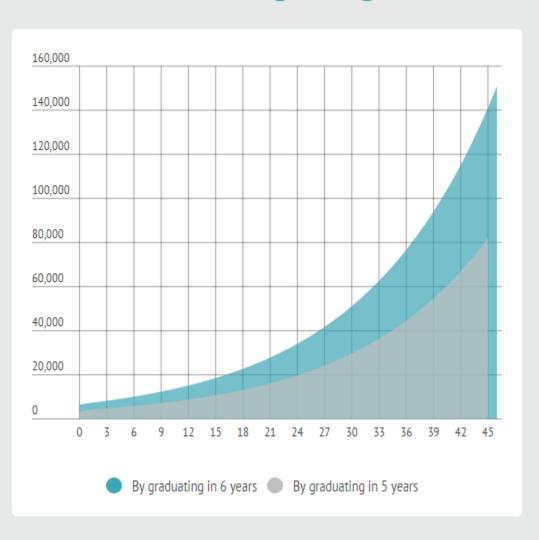


"The best strategy for reducing the cost of college is to ensure more students take the credits needed to graduate on time."

(Complete College America, 2016)

TUITION AND LOAN COSTS	ONE EXTRA YEAR, PUBLIC COLLEGE	ONE EXTRA YEAR, PRIVATE COLLEGE	TWO EXTRA YEARS, PUBLIC COLLEGE	TWO EXTRA YEARS, PRIVATE COLLEGE
Portion of tuition paid out of pocket	\$12,557	\$18,992	\$25,375	\$38,115
Cost of a loan, with interest, over 10 years	\$6,040	\$7,823	\$12,080	\$15,645
Total cost	\$18,598	\$26,815	\$37,456	\$53,760

Retirement savings forgone



	ONE EXTRA YEAR, PUBLIC COLLEGE	ONE EXTRA YEAR, PRIVATE COLLEGE	TWO EXTRA YEARS, PUBLIC COLLEGE	TWO EXTRA YEARS, PRIVATE COLLEGE
Tuition and loans	\$18,598	\$26,815	\$37,456	\$53,760
Opportunity costs	\$128,429	\$128,429	\$245,253	\$245,253
Total cost for not graduating in four years	\$147,026	\$155,244	\$282,691	\$298,995







Analyze the Data

Assessing the Current Situation

At most campuses, the majority of FT Freshmen took 12 to 14 credits

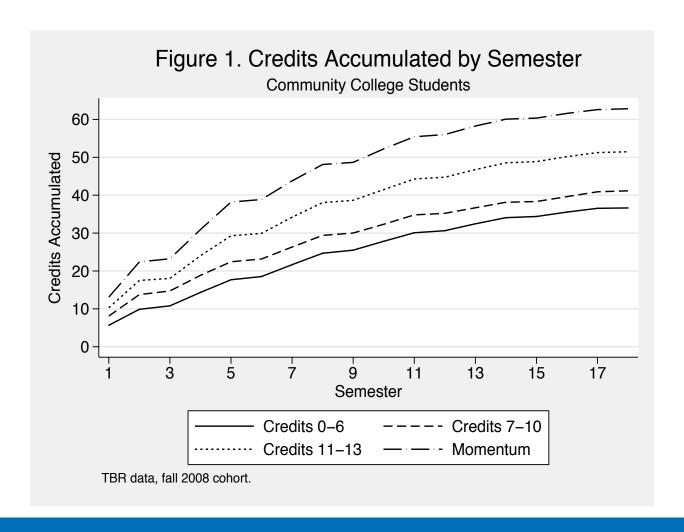
Freshmen Completing 30 or More Credits within First Academic Year, UH Mānoa

	Fall 07 Cohort	
Cumulative Credits 1st AY		Cohort
<12 credits	114	6.4%
12-23 credits	351	19.7%
24-29 credits	691	38.8%
≥30 credits	624	35.1%
TOTAL	1,780	100.0%
Graduate in 4 Years	Graduates	Grad Rate
<24 credits	6	1.3%
24-29 credits	311	23.7%
≥30 credits	201	32.2%
TOTAL	317	17.8%

Analysis of <15 & ≥15 Credits

- 15+ credits tended to be more prepared
 & have better academic success
- Students in 15+ credits had more academic success
- Similar success for Pell & underrepresented students

Momentum Benefits: CC Students



15 To Finish Qualitative Data Collection

2017 Cohort			2018 Cohort				
First-time, Full-Time Students	15+ Credits in the First	Completed 12+ Credits in the First Semester	15+ Credits in the First	24+ Credits in the First	Completed 30+ Credits in the First Academic Year	First-time, Full-Time	

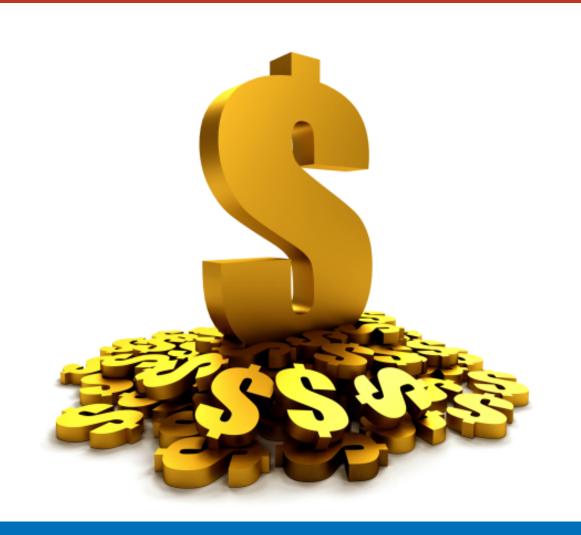


DOUBE

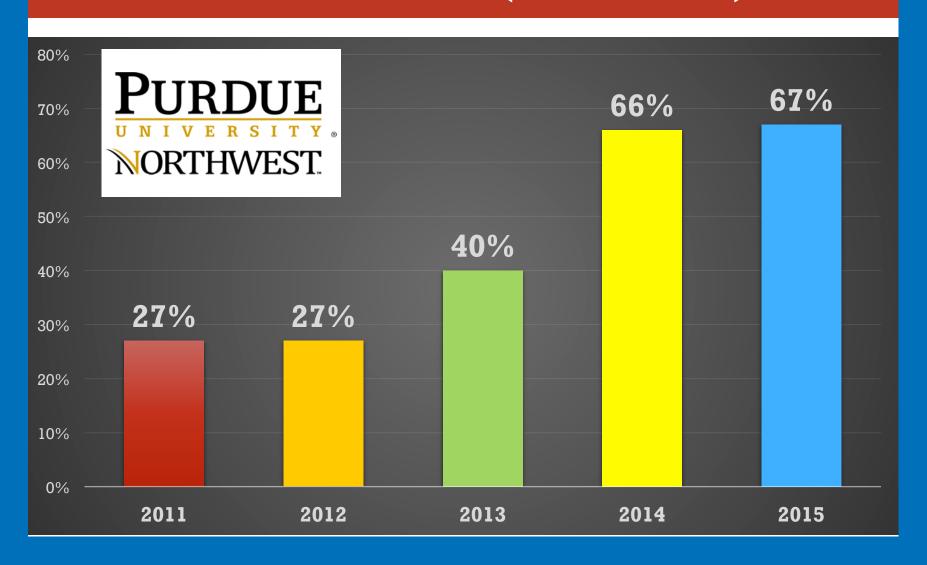
THIS CARD ENTITLES THE BEARER TO EVIDENCE UPON DEMAND

VOID WHERE PROHIBITED BY LAW

Why Don't We Do It?



% First-Time, Full-Time Students Enrolled in 15+ Credit Hours (1st semester)



Projected Enrollment Revenue Opportunity

Estimated Impact for Purdue University - Calumet

Revenue Gains vs. Baseline

Model Inputs:
Total

Enrollment: 8,639

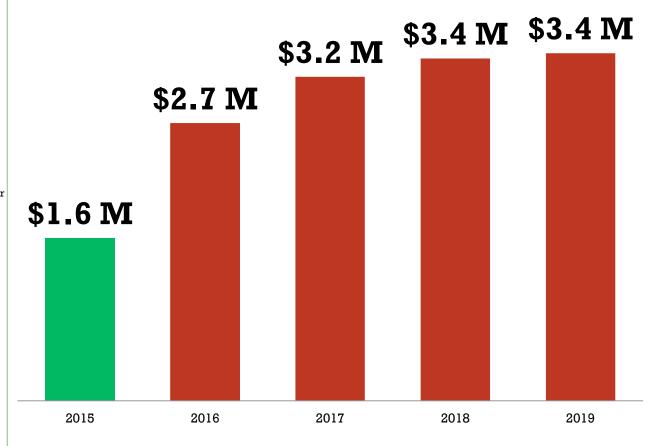
Net Revenue

Per Student: \$10,565

(net tuition and fees plus state appropriations)

Retention Improvement

0-29 credits 4.7% total over 1 year 30-59 credits 0% total over 1 year 60-89 credits 0% total over 1 year 90-119 credits 0% total over 1 year 120+ credits 0% total over 1 year





Establishing A Campaign

Creating a Campus-wide Plan



Collect & Share Campus-Level Data

- Partner w/ Institutional Research & Faculty Senate
- New Student Orientation
 - Clear, Introductory Messages to Students & Parents
- Degree Maps (2 & 4-year)
- Block Scheduling
 - (Opt-Out vs. Opt-In to 15 credit hours)
- Reinforced Messages Changing the Culture to 15 Credit Hours
 - Academic Advisors
 - Marketing Campaign



Pathways to Achievement, Completion, Career & Transfer

ACADEMIC MAP



716

Business Accounting

Associate in Science

START here

SEMESTER 1 – FALL	CREDITS	MILESTONE	COMPLETED
ENG 101 — English Composition I	3		
BUS 110 — Introduction to Business	3		. D
CAP 101 — Computer Applications	3		``
Behavioral Science elective — Recommended: PSY 101— Intro to Psychology	3		
MAT 120, MAT 177, MAT 182 —or— higher level math	3		
IDS 101 — First Year Experience	1		
TOTAL CREDITS	16		
SEMESTER 2 _ SPRING	CREDITS	MILESTONE	COMPLETED



Milestone Courses should be taken in the order shown. This will help you stay on track and graduate on time.

Make Your Summer

Matter. Summer is a great
time to take some
elective courses and
get ahead.

Communications & Engagement Strategy

- Branding theme for consistency in messages
- Key messages by audience group
 - External
 - Students, parents, and the general public
 - Internal
 - Buy-In: Advisors, campus administrators, and faculty
- Media strategy Utilize PR professionals to create and rollout
- Materials and website
- Maintain focus and a sense of urgency

15-Credit Strategies & Policies

Type of Strategy	Type of Policy			
Communications campaigns	Banded tuition or aid to support 30-credit enrollment			
Degree maps				
5	Degree credit cap (60 or 120			
structured schedules	credits)			
	Default scheduling			
Financial incentives				

Indiana Legislation: HEA 1348



Financial Incentive:

- Requires students to complete 30 credits per year to remain eligible for full state aid.
- Students w/ a 3.0 gpa or higher are eligible for more aid.

Structural Reforms:

- Required institutions to:
 - provide degree maps and guarantee course availability
 - · Allow full use of state aid during summer terms
- Encouraged institutions to use banded tuition

Supports:

- Public awareness campaign
- Additional academic advising



POSTERS







BROCHURE



TABLE TENT



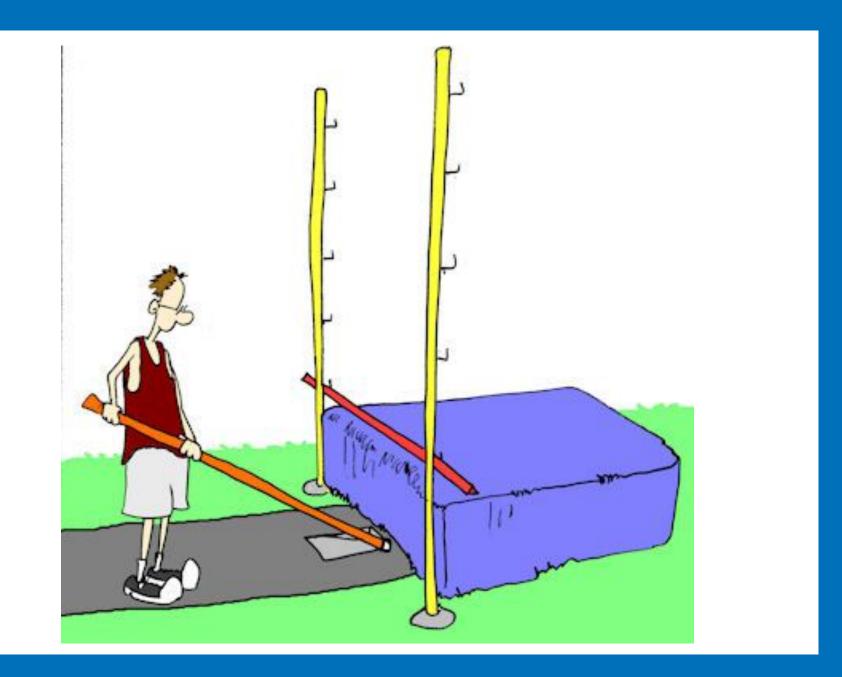


Extra years of college can cost you thousands, both in what you pay and what you lose from not having a job. So, taking 15 credits a semester (or 30 credits a year) saves you money and lets you make more. Cha-ching! Students who take 15 credits a semester (or 30 credits a year) tend to get higher GPAs. So when it comes to getting better grades, taking 15 is sort of a no-brainer...











SETTING THE BAR

COMPLETE COLLEGE AMERICA

NACADA THE GLOBAL COMMUNITY FOR ACADEMIC ADVISING

SHARED PRINCIPLES

Far too few full-time students graduate on time.

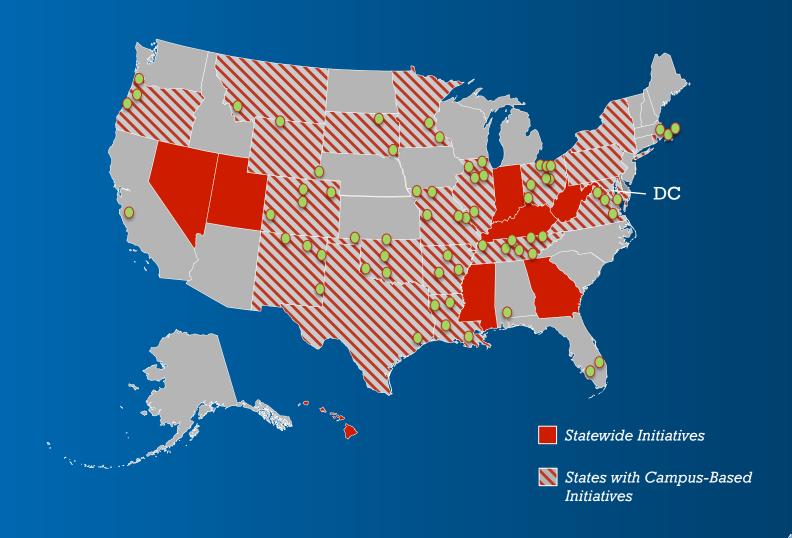
Graduating late or "taking an extra year" comes at great cost for students and their families.

Advisors play a critical role in boosting student success.

Many more students can take 15 credits per semester or term, greatly increasing their likelihood of on-time completion.

#15toFinish informs students of their choices and ensures they know what it takes to graduate on time.

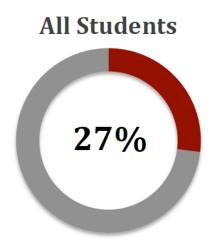
Fifteen to Finish

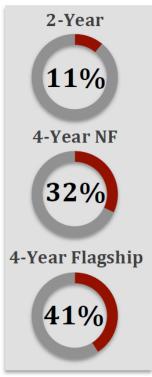


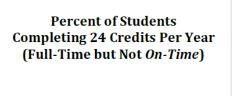


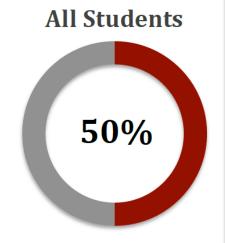
Half of American college students need just one more course per semester to be on track for on-time graduation.

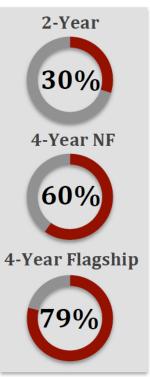
Percent of Students Completing 30 Credits Per Year (On-Time Students)



















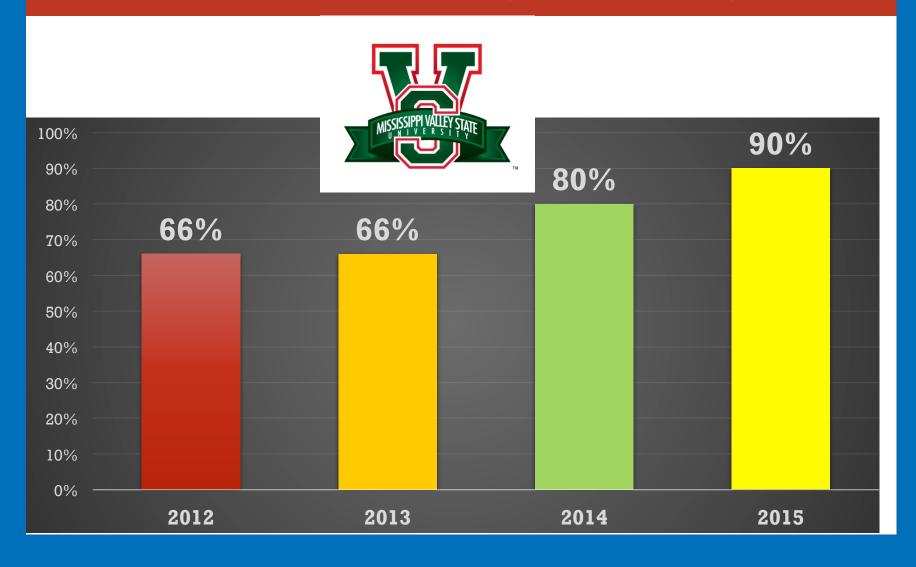
Finish

EDUCATIE . INNOVATIE

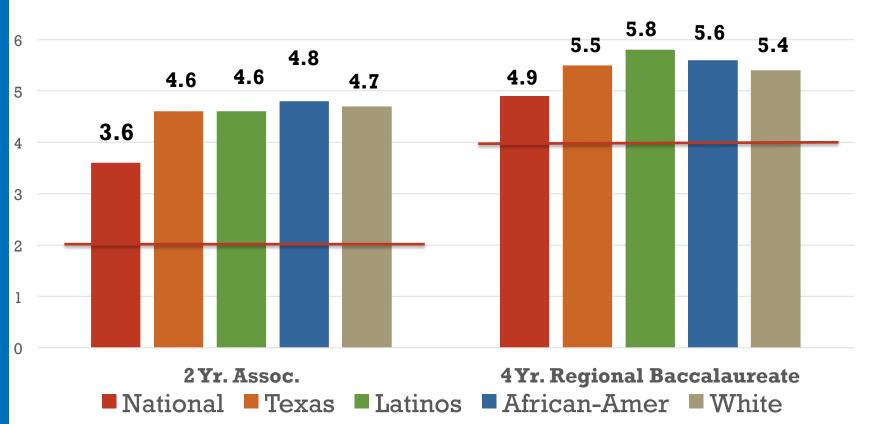
2+2



% First-Time, Full-Time Students Enrolled in 15+ Credit Hours (1st semester)

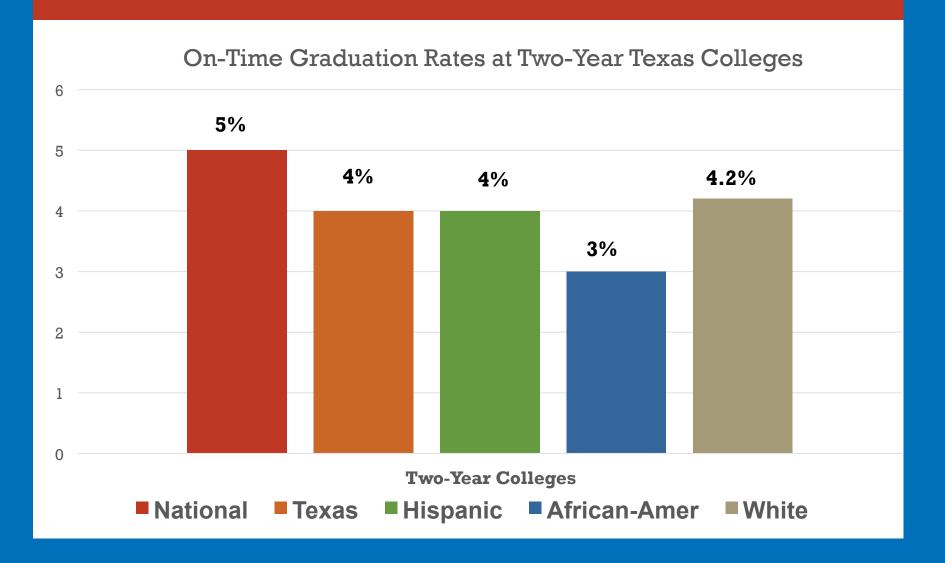




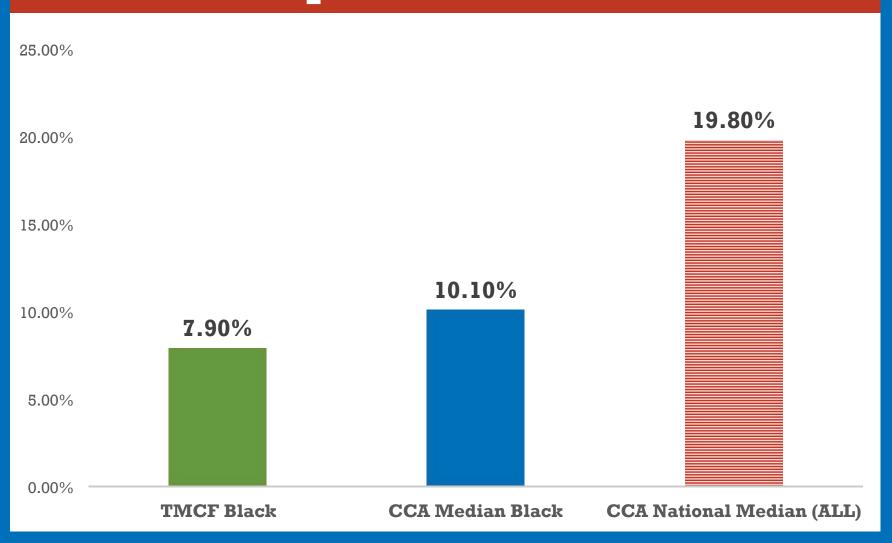


Source: CCA Data Collection, 2012-2013 cohort

On-Time Graduation Rates: Texas



On-Time Graduation Rates *** Sample Public HBCUs ***



COMPLETE COLLEGE AMERICA

MOMENTUM PATHWAY

Establish the Conditions for Change

Form a Beliefs
Compact

Restructure Systems to Improve Outcomes and Narrow Gaps



Deploy Targeted Interventions to Permanently Close Gaps

Monitor Game Changer Scaling Efforts to Drive Continuous Improvement

Strategies for Adult and Underserved Populations



COMPLETE COLLEGE AMERICA

At CCA, we're leveraging our Alliance and implementing strategies around the country to close achievement gaps, boost graduation rates and ensure every student has the opportunity to achieve their dreams.

CREDIT ACCUMULATION % OF STUDENTS COMPLETING # OF CREDITS IN THEIR FIRST YEAR

30 CREDITS PER YEAR 24 CREDITS PER YEAR 37% 13% 13% DU NA NA NA TWO-YEAR **FOUR-YEAR ALL OTHER** FOUR-YEAR HIGHEST RESEARCH HISPANIC BLACK WHITE ASIAN PACIFIC ISLANDER AMERICAN INDIAN NA NOT APPLICABLE DS DATA SUPPRESSED DU DATA UNAVAILABLE

COMMIT

Know the Problem

Generate Buy In

Create an Action Plan

ACT

Design the Strategy

Communicate with Stakeholders

Implement the Strategy

IMPROVE

Measure

Refine the Implementation

Sustain the Strategy

RESOURCES



EARLY MOMENTUM THROUGH #15TOFINISH AND PURPOSE FIRST

Panel explores #15toFinish efforts and CCA's Purpose First initiative, which seeks to help students make more informed majors and career track decisions.

1 Learn More

VIDEO

MOMENTUM: THE ACADEMIC AND ECONOMIC VALUE OF A 15-CREDIT FIRST-SEMESTER COURSE LOAD

CCRC

1 Learn More

ARTICLE

ON SECOND THOUGHT: U.S. ADULTS REFLECT ON THEIR EDUCATION DECISIONS

Strada/Gallup - More than half of U.S. adults have regrets.

1 Learn More

REPORT

ADDITIONAL RESOURCES >

CONNECT WITH CONTENT EXPERTS

Below are state and institutional leaders from around the country who are leading efforts around the Momentum Year. Use the form below to ask questions and receive expert guidance for your own implementation efforts.

STATE

ORGANIZATION TYPE

ROLE



TIMOTHY RENICK

Vice President for Enrollment Management and Student Success, Vice Provost, and Professor of Religious Studies, Georgia State University Atlanta, Georgia



TRISTAN DENLEY

Executive Vice Chancellor for Academic Affairs and Chief Academic Officer, University System of Georgia Atlanta, Georgia



PAULA MYRICK SHORT

Senior Vice Chancellor for UH System, Senior Vice President for Academic Affairs and Provost, University of Houston, University of Houston



Houston, Texas



BRUCE VANDAL

Senior Vice President for Implementation, Complete College America Denver, Colorado





NEW ORLEANS | NOV 29 - DEC 1

- Grambling St. University
- Harris-Stowe St. University
- Jackson St. University
- Langston University
- Mississippi Valley St. University Houston GPS
- Norfolk St. University
- Texas Southern University
- West Virginia St. University
- Benedict College
- Clark Atlanta University
- Dillard University

- Lawson State Community College
- GateWay Community
 College
- Merced College
- Mercy College
- Phoenix College
- Pima Community College
- San Joaquin College

Next Steps

January

• Baseline data collection 2016-2017 cohorts

February

- Webinars
- Submit Implementation Plan & Sub Grant

March

- Feedback on Implementation Plan
- Decision on Sub Grant

April-August

- Marketing campaign
- Communication with stakeholders

December

Quantitative intervention data

January-February 2019

• Oualitative intervention data